



Regional Needs Assessment Resource Guide (revised 2023)



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Glossary of Terms

Convener	The Perkins eligible recipient to facilitate the needs assessment process on the regional level.
Core Performance Indicator	The required performance indicators as defined in the Perkins Act that measure student performance on a variety of indicators.
CTSO	Career and Technical Student Organization – A student organization aligned to a CTE program for the purpose of proving application of instruction and personal development. Colorado supports the following CTSOs: DECA, FBLA/PBL, FCCLA, FFA, HOSA, SkillsUSA, TSA, and (SC)2.
Education Partner	A term used to describe the Perkins eligible recipients involved in the regional needs assessment. The education partners may consist of colleges, Board of Cooperative Education Services, and or school districts identified in the economic region completing the needs assessment.
Labor Market Information	The term is broadly used to describe information on current and future labor market needs. Several sources of labor market information are available.
McKinney-Vento Act	The McKinney–Vento Homeless Assistance Act of 1987 (Pub. L. 100-77, July 22, 1987, 101 Stat. 482, 42 U.S.C. § 11301 et seq.) is a federal law that provides federal money for homeless shelter programs. It was the first significant federal legislative response to homelessness, and was passed by the 100th Congress and signed into law by President Ronald Reagan on July 22, 1987. The McKinney Act originally had fifteen programs providing a spectrum of services to homeless people, including the Continuum of Care Programs: the Supportive Housing Program, the Shelter Plus Care Program, and the Single Room Occupancy Program, as well as the Emergency Shelter Grant Program.
Program of Study	 A Program of Study is a coordinated, non-duplicative sequence of academic and technical content at the secondary and postsecondary level that: Incorporates challenging State academic standards; Addresses both academic and technical knowledge and skills, including employability (career readiness) skills;

	 Progresses in specificity (beginning with all aspects of an industry or career cluster and leading to more occupation-specific instruction); Has multiple entry and exit points that incorporates credentialing; and Culminates in the attainment of a recognized postsecondary credential.
Special Population Subgroup	The groupings of students as defined in the Perkins Act for analysis of student performance on the performance indicators as required by the Act.
Stakeholder	An individual or organization that through extensive collaboration among state- and local-level secondary, postsecondary, business, and other partners can impact the development and implementation of high-quality CTE programs that prepare students to gain employment in high-skill, high- wage, and high-demand occupations that meet state and local workforce needs.
Vocational Rehabilitation	Vocational rehabilitation, at its core, is a set of services provided to individuals who suffer from mental or physical disorders, but who still have the ability and desire to learn and function productively. These services include education, job training and skills that will be needed to get and keep a job. Vocational rehabilitation services are sometimes offered to those who have undergone an injury, or who have endured a mental disorder to try and retrain them for work again. Vocational Rehabilitation is administered through WIOA.
WIOA	The Workforce Innovation and Opportunity Act (WIOA) was signed into law by President Obama as Public Law 113-128. WIOA is the first legislative reform of the public workforce system in more than 15 years since the Workforce Investment Act (WIA). WIOA includes "core" programs such as: (1) Adult, Dislocated and Youth formula programs administered by the US Department of Labor; (2) the Adult Education and Literacy program administered by the Department of Education (ED); (3) Wagner Peyser Employment Service administered by USDOL; and (4) programs under the Rehabilitation Act that provide services to individuals with disabilities administered by ED.

Work-based Learning	Work-based learning is a continuum of activities that occur, in part or in whole, in the workplace, providing the learner with hands-on, real world experience.
Workforce Board	WILA requires a state and local workforce board to oversee the administration of WIOA and assist with workforce initiatives in each state and region.

What Does the Law Say?

What Does the Law Mean?

Size, Scope & Quality

What does the law say?

The comprehensive local needs assessment will include a description of how CTE programs offered by the local eligible recipient are sufficient in size, scope, and quality to meet the needs of all students served by the eligible recipient.

What does the law mean?

The provision maintains the size, scope and quality requirements in Perkins IV, but instead requires that this description be addressed through the needs assessment (which is part of the local application in Perkins V) instead of in the local plan in Perkins IV. The state has the responsibility to establish the definition of these

Labor Market Alignment

What does the law say?

The comprehensive local needs assessment will include a description of how CTE programs offered by the eligible recipient are aligned to State, regional, Tribal, or local in-demand industry sectors or occupations identified by the State workforce development board or local workforce development board, including career pathways, where appropriate. The CLNA may also identify programs designed to meet local education or economic needs not identified by State boards or

What does the law mean?

The law requires an analysis of how CTE programs are meeting workforce needs and provides eligible recipients with multiple ways to demonstrate labor market demand, from a combination of state and local sources.

Student Performance Data

What does the law say?

The comprehensive local needs assessment will include an evaluation of the performance of the students served by the local eligible recipient with respect to State determined and local performance levels, including an evaluation of performance for special populations and each subgroup.

What does the law mean?

The comprehensive local needs assessment must contain an evaluation of CTE concentrators' performance on the core performance indicators. While eligible recipients already are required to do this as part of their local plans under Perkins IV, the evaluation now must at a minimum include a performance analysis of the subgroups (as defined in ESSA) and the expanded list of special

Progress towards Implementing CTE Programs/Programs of Study

What does the law say?	What does the law mean?
The comprehensive local needs assessment will	This evaluation should be both a backward and
include an evaluation of progress toward the	forward-looking review of the programs and programs
implementation of CTE programs and programs of	of study offered. In addition to meeting the size, scope
study.	and quality, this requirement addresses current and
	future plans to support the implementation of
	programs and programs of study.

Recruitment, Retention and Training of Faculty and Staff

What does the law say?	What does the law mean?
The comprehensive local needs assessment will include a description of how the eligible recipient will improve recruitment, retention, and training of CTE teachers, faculty, specialized instructional support personnel, paraprofessionals, and career guidance and academic counselors, including	Eligible recipients must evaluate their current and future recruitment, retention and professional development needs. This may require root cause analyses of teacher or other professional shortages.

Progress Towards Improving Access & Equity	
 What does the law say? The comprehensive local needs assessment shall include a description of: Progress toward implementation of equal access to high-quality CTE courses and programs of study, for all students including strategies to overcome barriers that result in lower rates of access to, or performance gaps in, the courses and programs for special populations; How they are providing programs that are designed to enable special populations to meet the local levels of performance; and How they are providing activities to prepare special populations for high- skill, high-wage, or in-demand industry sectors or occupations in competitive, integrated settings that will 	What does the law mean? This requirement is focused on supports for special populations. The law challenges states to assist locals in directing resources or supports to close performance gaps and remove barriers. There may be different supports necessary to address different barriers and different populations.

2019-2024 **cte strategic plan executive summary**

Vision for Colorado CTE

Colorado Career & Technical Education (CTE) leverages workforce and education systems so that each learner has quality CTE experiences leading to lifelong career success.

CTE Stakeholders across the state helped develop a statewide vision to position CTE as a driver in the state's education, workforce, and economic priorities.

Goals

	GOAL	1	Career Advisement & Development – Ensure each Colorado Learner has access to ongoing career advisement and development.	
	GOAL	2	Instructor Recruitment & Retention – Develop and ensure a viable pipeline of CTE instructors to fill the educator positions at the middle school, secondary, and postsecondary levels.	
	GOAL	3	Partnerships – Prepare Colorado's future workforce through transformational partnerships.	
	GOAL	4	Quality Programs – Elevate the quality of CTE programs to support each learner's skill development and meet industry needs.	
	GOAL	5	Work-Based Learning – Ensure access to meaningful work-based learning opportunities for each CTE learner.	
			EQUITY & ACCESS	
			Create opportunities for each learner to access quality CTE programs and distribution of CTE programs	
	FOUNDATIONAL ELEMENTS		throughout the state.	
			INCLUSIVITY	
			Provide each learner with the opportunity to participate in a CTE program and decrease the gaps of CTE participation for target populations, non-traditional occupations, and geographic areas.	

Purpose

Colorado's Strategic Plan for Career & Technical Education (CTE) will ultimately serve secondary and postsecondary learners in their preparation for meaningful careers, provide the state's employers with better prepared talent, and lend to the development of stronger communities. The CTE Strategic Plan will effectively guide the state's efforts over the next five years and will:

- Highlight opportunities to engage stakeholders.
- Establish clear and consistent goals for the education and workforce systems.
- Provide the platform to communicate Colorado's CTE vision publicly.

Colorado works with many partners and stakeholders involved in career education and workforce development initiatives. This creates an opportunity to enhance CTE programs and advance education, economic, and workforce systems by leveraging their experience and expertise. Advisory committees and sector partnerships are valuable partners in the CTE system. Partnering with these entities provides the opportunity to more effectively align CTE programs with the needs of business and industry.

FACTS & FIGURES FOR THE 2017/2018 ACADEMIC YEAR

6TH-12TH GRADE

37% **High School Students enrolled** in at least one CTE Class

106,720 High School CTE Students

Middle School CTE Students

2018 HIGH SCHOOL GRADUATION

Colorado CTE Students 89% **High School Graduation Rate**

81% **Colorado High School** Graduation Rate

31,500+

29,741

CTE Students Participating in Leadership Development in a **CTE Student Organization**

POSTSECONDARY

34,535 CTE Student Enrollment

21,615

Degrees Awarded in the 2017/2018 Academic Year

49,935 Postsecondary Students Th Completed Six CTE Credits **Postsecondary Students That**

> **Employed Graduates Working** in an Occupation Related to

What is your role in CTE?

An action plan can help you identify opportunities to work with CTE learners, instructors, and partners. As you develop an action plan at the local or state level, consider and document how you can:

- 1. Engage diverse stakeholders.
- 2. Establish priorities and goals for your local education and workforce system.
- 3. Evaluate the success of your CTE programs.
- 4. Focus on shared priorities, relevant and quality data, talent development, Postsecondary & Work Readiness (PWR) skills, and policy review and development.
- 5. Identify barriers to success including misalignment and policy and procedural related barriers.
- 6. Target state and federal CTE funding to support quality CTE programs in your area.

TO GET INVOLVED, contact Colorado CTE at the Colorado Community College System.

Address: 9101 East Lowry Boulevard Denver, Colorado 80230

Phone: (303) 620-4000

Email: cte@cccs.edu

Website: www.coloradostateplan.com

Perkins Act Reference and Resource Documents

Perkins V Guidance:

A Guide for State Leaders: Maximizing Perkins V's Comprehensive Local Needs Assessment & Local Application to Drive Quality and Equity in CTE (Word and PDF)

This guide from Advance CTE provides a summary, analysis and guidance for each major component of the comprehensive local needs assessment and the decisions states can be making now to support a robust CLNA process that aligns with the state's overall vision for CTE.

A Guide for Local Leaders: Maximizing Perkins V's Comprehensive Local Needs Assessment & Local Application to Drive Equality in CTE (PDF)

This guide from ACTE provides an overview and guidance for the comprehensive local needs assessment so that local leaders can utilize it as a tool for program improvement.

Policy Benchmark Tool: CTE Program of Study Approval (LINK)

This guide from Advance CTE provides a tool for policy evaluation. An effective process for setting priorities is modeled in this guide.

Other Resources:

The needs assessment in Perkins V was modeled after the one for Title IV-A (Student Support and Academic Enrichment Grants) in ESSA (with some changes) so these resources that might serve as useful reference points:

- Using Needs Assessments for School and District Improvement: A Tactical Guide Council of Chief State School Officers. December 5, 2018 (LINK)
- Worksheets From: Using Needs Assessment for School and District Improvement Council of Chief State School Officers. Julie Corbett and Sam Redding. 2017. (LINK)

Needs Assessment Guidebook

State Support Network. Cary Cuiccio and Mary Husby-Slater. May 2018 (LINK)

Program Quality Evaluation Tools

ACTE's Quality CTE Program of Study Framework

ACTE's evidence-based framework assessing across 12 elements to capture the program scope, delivery, implementation and quality. It also touches on program staffing and equity. (LINK) <u>https://www.acteonline.org/wp-</u> content/uploads/2019/01/HighQualityCTEFramework2018.pdf

Rubric for Linked Learning Pathway Quality Review and Continuous Improvement

Guide to planning and implementing high quality linked learning pathways (LINK)

https://connectedstudios.org/files/certification/LLPQRC_ProcessGuide_Abbrev_FINAL.pd f

Design Specification for Implementing the College and Career Pathways System Framework

American Institutes for Research facilitator's guide for continuous improvement in designing a career pathway system. (LINK)

Resources for Achieving Access and Equity

Perkins Collaborative Resource Network

https://cte.ed.gov/initiatives/advancing-equity-in-cte

Association for Career and Technical Education

https://www.acteonline.org/professional-development/high-quality-cte-tools/access-and-equity/

Advance CTE

https://careertech.org/topic/access-equity

JFF - Jobs For the Future

https://www.jff.org/points-of-view/10-equity-questions-ask-about-career-and-technical-education/

Center for American Progress

https://www.americanprogress.org/issues/education-k-12/news/2019/08/28/473876/advancing-racialequity-career-technical-education-enrollment/

Work-Based Learning Continuum

COLORADO'S WORK-BASED LEARNING CONTINUUM

Work-based learning is a continuum of activities that occur, in part or in whole, in the workplace, providing the learner with hands-on, real world experience.

LEARNING ABOUT WORK	LEARNING THROUGH WORK	LEARNING AT WORK
Career awareness and exploration helps individuals build awareness of the variety of careers available and provides experiences that help inform career decisions.	Career preparation supports career readiness and includes extended direct interaction with professionals from industry and the community.	Career training occurs at a work site and prepares individuals for employment.
 Career Counseling Career Planning Career Fairs Career Presentations Industry Speakers Informational Interviews Mentoring Worksite Tours Project-based Learning 	 Clinical Experiences Credit-for-work Experiences Internships Pre-apprenticeship Industry-sponsored Project Supervised Entrepreneurship Experience 	 Apprenticeship On-the-job Training Employee Development
Education Coordinated		Business Led

OUTCOMES:

Skilled Talent for Business + Meaningful Careers for Students & Job Seekers



Tools for Obtaining Public Input

The following table¹ lists some basic in-person tools for obtaining public input:

ΤοοΙ	# of Participants	Best Suited For
Interviews	Individual or Small Group	Learning about individual perspectives on issues
Focus Groups	Small groups (15 or fewer)	Exploring attitudes and opinions in depth
Study Circles	Small (5–20)	Information sharing and focused dialogue
<u>Public</u> <u>Meetings/Hearings</u>	Large groups	Presenting information to and receiving comment or feedback from the public
Public Workshops	Multiple small groups (8-15 in each small group)	Exchanging information and/or problem-solving in small groups
<u>Appreciative Inquiry</u> <u>Process</u>	Varies, but usually involves "whole system"	Envisioning shared future, not making decisions
World Cafes	Very adaptable, involving multiple simultaneous conversations (4-8 in each small group)	Fostering open discussion of a topic and identifying areas of common ground
Charrettes	Small to medium	Generating comprehensive plans or alternatives
<u>Electronic</u> Democracy	Unlimited	Enabling the direct participation of geographically dispersed public at their convenience
<u>Computer-Assisted</u> <u>Process</u>	Large	Receiving real-time quantitative feedback to ideas or proposals

¹ Table excerpt taken from <u>https://www.epa.gov/international-cooperation/public-participation-guide-tools-generate-and-obtain-public-input</u>

The following pages contain workforce data provided by EMSI as an example of labor market information. There is also a listing of Workforce and Economic Personnel to consult.

There are other sources of information to use to document high skill, high wage and in-demand occupations identified in the *Needs Assessment Handbook*.



Colorado Workforce Development Council





Colorado Workforce Intelligence and Data Expert Group EMSI Super User Membership List

Individuals highlighted in green are Chair / Leads in various Initiatives through Colorado Workforce Development Council (CWDCI/Colorado Department of Labor & Employment - Workforce Programs (CDLE-WP) and should be considered primary contacts for additional Emsi or data needs. Please contact your local data expert with your workforce intelligence needs, and they will determine the best way to move forward with your question or request. They may provide the information directly, refer your request to another Emsi account holder in their organization, or escalate the request to be examined and addressed by the data expert team. In the event that your local data expert is not available, please feel free to contact a member of the data expert team below. They will actent to assist with the project, or will escalate the request to the data expert team.

Colorado Workforce Regions / Sub-Region Contact List:

Colorado Workforce Regions / Sub-Region Contact List:			
Adams County Workforce & Business Center	Arapahoe / Douglas Works!	Workforce Boulder County	Denver Office of Economic Development -Workforce Services
Greg McBoat - Business Information Analyst	Patrick Holwell - Workforce Economist	Barbara Larsen - Business Services Support Analyst	Todd Nielsen - Manager, Data & Quality Analytics
11860 N Pecos Street, 1st Floor	6974 S Lima Street	515 Coffman Street	101 W Colfax Avenue, 8th Floor
Westminster, CO 80234	Centennial, CO 80112	Longmont, CO 80501	Denver, CO 80202
Desk: 720-523-2468	Desk: 303-636-1251	Desk: 720-864-6665	Desk: 720-913-1509 Mobile: 303-808-9763
GMcBoat@AdCoGov.org	photwell@arapahoegov.com	blarsen@bouldercounty.org	todd.nielsen@denvergov.org
Jefferson County Workforce & Business Center	Larimer County Economic & Workforce Development	Mesa County Workforce Center	Pikes Peak Workforce Center
Michelle Foley - Program Manager	Adam Crowe - Economic Development Manager	Victor Carreras - Employment Specialist/Authorized Job Profiler	Crystal Volmar - Business Specialst
3500 Illinois Street, Suite 1600	200 W Oak Street, 5th Floor	512 29 1/2 Road	1675 W Garden of the Gods Road
Golden, C0 80401	Fort Collins, CO 80521	Grand Junction, CO 81504	Colorado Springs, CO 80907
Desk: 303-271-4745	Desk: 970-498-6641	Desk: 970-256-2445	Desk: 719-667-3883
<u>mfoley@jeffco.us</u>	acrowe@larimer.org	victor.carreras@mesacounty.us	crystalvolmar@elpasoco.com
Colorado Rural Consortium - Broomfield Region	Colorado Rural Consortium - Northwest / Rural Resort Regions	Colorado Rural Consortium - Western / Southwestern Regions	Employment Services of Weld County
Chris Dewhurst - Workforce Division Manager	Mark Hoblitzell - Business Services Coordinator	Amanda Waltrip - Regional Program Assistant	Amber Duchaine - Business Service Rep
100 Spader Way	10069 Edwards Access Road	504 N 1st Street	315 N 11th Ave, Building B
Broomfield, CO 88020	Edwards, C0 81632	Montrose, CO 81401	Greeley, C0 80632
Desk: 303-464-5854	Desk: 970-880-4092	Desk: 970-249-7783 x15	Desk: 970-400-6717
cdewhurst@broomfield.org	mark.hobitzell@state.co.us	amanda.waltrip@state.co.us	aduchaine@weldgov.com
Colorado Rural Consortium - Eastern Region	Executive Sponsor		
Dawn Robards - Regional Director	Judy Emery - Director - Colorado Urban Workforce Alliance		
426 Ensign St.	6974 S Lima Street		
Fort Morgan, CO 80701	Centennial, CO 80112		
Desk: 970-867-9401	Phone: 720-785-3672		
	0		

Labor Market Information Statewide Top Occupations

The following workforce data is an example of labor market information. Oth	her workforce or economic data can be utilized to identify high wage, high skill, and in-demand occupations.

Standard Occupational Classification Code (SOC)	Occupation Group Description	2023 Jobs	2028 Jobs	2023 - 2028 % Change	Avg. Annual Openings	Employment Concentration	Median Hourly Earnings	Median Annual Earnings	Example Occupations
13-1000	Business Operations Specialists	199,984	214,579	7%	21,843	1.38	\$38.31	\$79,679.08	1) Business Operations Specialists; 2) Market Research Analysts and Marketing Specialists; 3) Project Management Specialists
43-4000	Information and Record Clerks	121,071	124,946	3%	17,376	1.07	\$19.44	\$40,443.69	1) Customer Service Representatives; 2) Receptionists and Information Clerks; 3) Information and Record Clerks, Other
47-2000	Construction Trades Workers	129,413	134,920	4%	14,165	1.14	\$23.98	\$49,883.76	1) Construction Laborers; 2) Electricians; 3) Carpenters
15-1200	Computer Occupations	138,745	155,896	12%	13,633	1.39	\$51.84	\$107,834.60	1) Software Developers; 2) Computer User Support Specialists; 3) Computer Systems Analysts
35-2000	Cooks and Food Preparation Workers	<mark>68,4</mark> 38	77,395	13%	13,199	0.94	\$17.17	\$35,707.63	1) Cooks, Restaurant; 2) Food Preparation Workers; 3) Cooks, Institution and Cafeteria
31-1100	Home Health and Personal Care Aides; and Nursing Assistants, Orderlies, and Psychiatric Aides	71,280	79,611	12%	13,071	0.65	\$16.75	\$34,837.33	1) Home Health and Personal Care Aides; 2) Nursing Assistants; 3) Psychiatric Aides
11-9000	Other Management Occupations	88,704	96,237	8%	9,276	0.98	\$45.99	\$95,657.20	1) Construction Managers; 2) Farmers, Ranchers, and Other Agricultural Managers; 3) Medical and Health Services Managers
29-1000	Healthcare Diagnosing or Treating Practitioners	120,103	130,521	9%	8,527	0.96	\$45.04	\$93,683.12	1) Registered Nurses; 2) Dental Hygienists; 3) Nurse Practitioners
13-2000	Financial Specialists	80,881	86,562	7%	8,061	1.21	\$39.04	\$81,207.43	1) Accountants and Auditors; 2) Personal Financial Advisors; 3) Financial and Investment Analysts
25-2000	Preschool, Elementary, Middle, Secondary, and Special Education Teachers	82,835	89,020	7%	7,911	1.00	\$27.72	\$57,667.89	1) Elementary School Teachers; 2) Secondary School Teachers; 3) Middle School Teachers
39-9000	Other Personal Care and Service Workers	38,439	40,359	5%	7,490	0.98	\$16.74	\$34,817.80	1) Childcare Workers; 2) Exercise Trainers and Group Fitness Instructors; 3) Recreation Workers
43-3000	Financial Clerks	54,737	55,630	2%	6,896	0.93	\$22.16	\$46,102.76	1) Bookkeeping, Accounting, and Auditing Clerks; 2) Billing and Posting Clerks; 3) Tellers
49-9000	Other Installation, Maintenance, and Repair Occupations	57,773	62,352	8%	6,730	0.85	\$24.70	\$51,369.33	1) Heating, Air Conditioning, and Refrigeration Mechanics and Installers; 2) Industrial Machinery Mechanics; 3) Electrical Power- Line Installers and Repairers
21-1000	Counselors, Social Workers, and Other Community and Social Service Specialists	53,558	59,128	10%	6,409	1.12	\$25.22	\$52,450.03	1) Substance Abuse, Behavioral Disorder, and Mental Health Counselors; 2) Child, Family, and School Social Workers; 3) Educational, Guidance, and Career Counselors and Advisors
31-9000	Other Healthcare Support Occupations	37,206	40,622	9%	6,323	1.01	\$20.82	\$43,297.90	1) Medical Assistants; 2) Dental Assistants; 3) Veterinary Assistants and Laboratory Animal Caretakers

Regional Labor Market Information Top Occupations Economic Development Region 1 – Golden Plains Region (Counties: Logan, Morgan, Phillips, Sedgwick, Washington, Yuma)

Occ Classifi	tandard cupational fication Code (SOC)	an example of labor market information. Other wor Occupation Group Description	2023 Jobs		2023 - 2028 % Change	Avg. Annual Openings	Employment Concentration	Median Hourly Earnings	Median Annual Earnings	Example Occupations
45-200	00	Agricultural Workers	2,036	2,065	1%	342	10.23	\$14.95	\$31,103.49	1) Farmworkers and Laborers, Crop, Nursery, and Greenhouse; 2) Farmworkers, Farm, Ranch, and Aquacultural Animals; 3) Agricultural Equipment Operators
41-200	00	Retail Sales Workers	1,792	1,920	7%	334	1.18	\$14.67	\$30,506.58	1) Retail Salespersons; 2) Cashiers; 3) Counter and Renta Clerks
53-700	00	Material Moving Workers	1,447	1,564	8%	247	0.90	\$16.28	\$33,863.86	 Stockers and Order Fillers; 2) Laborers and Freight, Stock and Material Movers; 3) Industrial Truck and Trac Operators
11-900	00	Other Management Occupations**	2,297	2,329	1%	244	2.52	Ş21.41	\$44,536.39	1) Construction Managers; 2) Farmers, Ranchers, and Other Agricultural Managers; 3) Medical and Health Services Managers
35-300 51-300	00	Food and Beverage Serving Workers	1,042	1,069	3%	230	0.81	\$14.13	\$29,395.75	1) Fast Food and Counter Workers; 2) Waiters and Waitresses; 3) Bartenders
	00	Food Processing Workers	1,255	1,206	(4%)	176	7.44	\$22.26	\$46,310.50	1) Bakers; 2) Food Batchmakers; 3) Meat, Poultry, and Fi Cutters and Trimmers
53-300	00	Motor Vehicle Operators	1,214	1,287	6%	169	1.25	\$20.71	\$43,068.74	1) Heavy and Tractor-Trailer Truck Drivers; 2) Light Truc Drivers; 3) Driver/Sales Workers
31-110	00	Home Health and Personal Care Aides; and Nursing Assistants, Orderlies, and Psychiatric Aides**	935	996	6%	165	0.85	\$16.31	\$33,922.76	1) Home Health and Personal Care Aides; 2) Nursing Assistants; 3) Psychiatric Aides
11-900	00	Other Management Occupations	2,297	2,329	1%	244	2.52	\$21.41	\$44,536.39	1) Construction Managers; 2) Farmers, Ranchers, and Other Agricultural Managers; 3) Medical and Health Services Managers
31-110		Home Health and Personal Care Aides; and Nursing Assistants, Orderlies, and Psychiatric Aides	935	996	6%	165	0.85	\$16.31	\$33,922.76	1) Home Health and Personal Care Aides; 2) Nursing Assistants; 3) Psychiatric Aides
47-200	00	Construction Trades Workers	1,066	1,125	6%	121	0.93	\$21.55	\$44,819.19	1) Construction Laborers; 2) Electricians; 3) Carpenters
43-400	00	Information and Record Clerks	815	847	4%	121	0.72	\$17.84		 Customer Service Representatives; 2) Receptionists a Information Clerks; 3) Information and Record Clerks, Other
35-200	00	Cooks and Food Preparation Workers	675	706	5%	116	0.93	\$15.00	\$31,192.68	1) Cooks, Restaurant; 2) Food Preparation Workers; 3) Cooks, Institution and Cafeteria
25-200	00	Preschool, Elementary, Middle, Secondary, and Special Education Teachers	1,171	1,112	(5%)	100	1.40	\$21.19	\$44,076.19	1) Elementary School Teachers; 2) Secondary School Teachers; 3) Middle School Teachers
13-100	00	Business Operations Specialists	790	846	7%	87	0.54	\$30.90		1) Business Operations Specialists; 2) Market Research Analysts and Marketing Specialists; 3) Project Management Specialists
29-100	00	Healthcare Diagnosing or Treating Practitioners	1,001	1,139	14%	87	0.80	\$41.35	\$86,011.76	1) Registered Nurses; 2) Dental Hygienists; 3) Nurse Practitioners

The following workforce data is an example of labor market information. Other workforce or economic data can be utilized to identify high wage, high skill, and in-demand occupations.

** Indicates regional occupations that are also statewide areas of focus

Regional Labor Market Information Top Occupations Economic Development Region 2 – Northern Colorado Region (Counties: Larimer, Weld)

	Standard Occupational Classification Code (SOC)	Occupation Group Description	2023 Jobs	2028 Jobs	2023 - 2028 % Change	Avg. Annual Openings	Employment Concentration	Median Hourly Earnings	Median Annual Earnings	Example Occupations
	35-3000	Food and Beverage Serving Workers	15,768	17,298	10%	3,702	1.21	\$14.30	\$29,735.45	1) Fast Food and Counter Workers; 2) Waiters and Waitresses; 3) Bartenders
ing.	41-2000	Retail Sales Workers	16,844	17,428	3%	2,823	1.09	\$14.83	\$30,837.62	1) Retail Salespersons; 2) Cashiers; 3) Counter and Rental Clerks
Largest Openings	53-7000	Material Moving Workers	11,881	12,636	6%	2,014	0.73	\$18.61	\$38,701.23	 Stockers and Order Fillers; 2) Laborers and Freight, Stock and Material Movers; 3) Industrial Truck and Tractor Operators
arg	47-2000	Construction Trades Workers**	16,268	17,012	5%	1,795	1.40	\$23.57	\$49,016.21	1) Construction Laborers; 2) Electricians; 3) Carpenters
Groups by L	13-1000	Business Operations Specialists**	16,132	17,216	7%	1,742	1.09	\$35.11	\$73,019.60	1) Business Operations Specialists; 2) Market Research Analysts and Marketing Specialists; 3) Project Management Specialists
Regional Occupation G	43-4000	Information and Record Clerks**	11,205	11,609	4%	1,604	0.97	\$18.52	\$38,524.55	 Customer Service Representatives; 2) Receptionists and Information Clerks; 3) Information and Record Clerks, Other
	53-3000	Motor Vehicle Operators	9,736	10,542	8%	1,382	0.98	\$23.13	\$48,112.78	1) Heavy and Tractor-Trailer Truck Drivers; 2) Light Truck Drivers; 3) Driver/Sales Workers
egiona	35-2000	Cooks and Food Preparation Workers**	7,056	8,013	14%	1,367	0.95	\$16.54	\$34,400.20	1) Cooks, Restaurant; 2) Food Preparation Workers; 3) Cooks, Institution and Cafeteria
æ	31-1100	Home Health and Personal Care Aides; and Nursing Assistants, Orderlies, and Psychiatric Aides**	6,587	7,542	14%	1,250	0.59	\$16.27	\$33,841.28	1) Home Health and Personal Care Aides; 2) Nursing Assistants; 3) Psychiatric Aides
	47.0000	Construction Trades Washing	16.060	17.010	500	1 705	1.40	600 F7	640.016.01	1) Construction (charges 2) Electricity on 2) Conservation
Groups by	47-2000 13-1000	Construction Trades Workers Business Operations Specialists	16,268 16,132	17,012 17,216	5%	1,795 1,742	1.40	\$23.57 \$35.11		1) Construction Laborers; 2) Electricians; 3) Carpenters 1) Business Operations Specialists; 2) Market Research Analysts and Marketing Specialists; 3) Project Management Specialists
Occupation 5	43-4000	Information and Record Clerks	11,205	11,609	4%	1,604	0.97	\$18.52	\$38,524.55	 Customer Service Representatives; 2) Receptionists and Information Clerks; 3) Information and Record Clerks, Other
vide O enings	35-2000	Cooks and Food Preparation Workers	7,056	8,013	14%	1,367	0.95	\$16.54	\$34,400.20	1) Cooks, Restaurant; 2) Food Preparation Workers; 3) Cooks, Institution and Cafeteria
ı for Statev Largest Op	31-1100	Home Health and Personal Care Aides; and Nursing Assistants, Orderlies, and Psychiatric Aides	6,587	7,542	14%	1,250	0.59	\$16.27	\$33,841.28	1) Home Health and Personal Care Aides; 2) Nursing Assistants; 3) Psychiatric Aides
Data Shown L	11-9000	Other Management Occupations	11,281	12,153	8%	1,191	1.21	\$40.25	\$83,720.37	1) Construction Managers; 2) Farmers, Ranchers, and Other Agricultural Managers; 3) Medical and Health Services Managers
	29-1000	Healthcare Diagnosing or Treating Practitioners	12,245	14,171	16%	1,046	0.96	\$43.03	\$89,499.47	1) Registered Nurses; 2) Dental Hygienists; 3) Nurse Practitioners
Regional	25-2000	Preschool, Elementary, Middle, Secondary, and Special Education Teachers	8,691	9,430	8%	830	1.02	\$25.01	\$52,022.81	1) Elementary School Teachers; 2) Secondary School Teachers; 3) Middle School Teachers

The following workforce data is an example of labor market information. Other workforce or economic data can be utilized to identify high wage, high skill, and in-demand occupations.

** Indicates regional occupations that are also statewide areas of focus

Regional Labor Market Information Top Occupations

Economic Development Region 3 – Denver Region

(Counties: Adams, Arapahoe, Boulder, Broomfield, Clear Creek, Denver, Douglas, Gilpin, Jefferson) The following workforce data is an example of labor market information. Other workforce or economic data can be utilized to identify high wage, high skill, and in-demand occupations.

Standard Occupational Classification Code (SOC)	Occupation Group Description	2023 Jobs	2028 Jobs	2023 - 2028 % Change	Avg. Annual Openings	Employment Concentration	Median Hourly Earnings	Median Annual Earnings	Example Occupations
35-3000	Food and Beverage Serving Workers	86,357	93,587	8%	19,796	1.11	\$15.47	\$32,173.89	Waitresses; 3) Bartenders
13-1000	Business Operations Specialists**	139,310	149,427	7%	15,190	1.58	\$39.52	\$82,193.87	 Business Operations Specialists; 2) Market Research Analysts and Marketing Specialists; 3) Project Management Specialists
41-2000	Retail Sales Workers	86,071	86,851	1%	13,842	0.94	\$16.07	\$33,434.07	1) Retail Salespersons; 2) Cashiers; 3) Counter and Ren Clerks
53-7000	Material Moving Workers	72,015	76,767	7%	12,223	0.74	\$18.39	\$38,241.89	 Stockers and Order Fillers; 2) Laborers and Freight, Stock and Material Movers; 3) Industrial Truck and Tra Operators
43-4000	Information and Record Clerks**	75,644	78,045	3%	10,751	1.10	\$20.53	\$42,692.58	 Customer Service Representatives; 2) Receptionists a Information Clerks; 3) Information and Record Clerks, Other
15-1200	Computer Occupations**	103,305	116,395	13%	10,211	1.71	\$53.01	\$110,267.67	1) Software Developers; 2) Computer User Support Specialists; 3) Computer Systems Analysts
47-2000	Construction Trades Workers**	71,184	74,264	4%	7,770	1.03	\$24.69	\$51,350.46	1) Construction Laborers; 2) Electricians; 3) Carpenters
35-2000	Cooks and Food Preparation Workers**	39,395	44,581	13%	7,614	0.89	\$17.45	\$36,300.80	1) Cooks, Restaurant; 2) Food Preparation Workers; 3) Cooks, Institution and Cafeteria
31-1100	Home Health and Personal Care Aides; and Nursing Assistants, Orderlies, and Psychiatric Aides**	40,853	45,221	11%	7,360	0.61	\$17.18	\$35,741.50	1) Home Health and Personal Care Aides; 2) Nursing Assistants; 3) Psychiatric Aides
53-3000	Motor Vehicle Operators	47,032	50,046	6%	6,510	0.80	\$22.92	\$47,677.93	 Heavy and Tractor-Trailer Truck Drivers; Light Tru Drivers; Driver/Sales Workers
_	_		-						
13-1000	Business Operations Specialists	139,310	149,427	7%	15,190	1.58	\$39.52	\$82,193.87	 Business Operations Specialists; 2) Market Researc Analysts and Marketing Specialists; 3) Project Management Specialists
43-4000	Information and Record Clerks	75,644	78,045	3%	10,751	1.10	\$20.53	\$42,692.58	1) Customer Service Representatives; 2) Receptionists Information Clerks; 3) Information and Record Clerks, Other
15-1200	Computer Occupations	103,305	116,395	13%	10,211	1.71	\$53.01	\$110,267.67	1) Software Developers; 2) Computer User Support Specialists; 3) Computer Systems Analysts
47-2000	Construction Trades Workers	71,184	74,264	4%	7,770	1.03	\$24.69	\$51,350.46	1) Construction Laborers; 2) Electricians; 3) Carpenter
35-2000	Cooks and Food Preparation Workers	39,395	44,581	13%	7,614	0.89	\$17.45	\$36,300.80	1) Cooks, Restaurant; 2) Food Preparation Workers; 3) Cooks, Institution and Cafeteria
31-1100	Home Health and Personal Care Aides; and Nursing Assistants, Orderlies, and Psychiatric Aides	40,853	45,221	11%	7,360	0.61	\$17.18	\$35,741.50	1) Home Health and Personal Care Aides; 2) Nursing Assistants; 3) Psychiatric Aides
13-2000	Financial Specialists	58,391	62,367	7%	5,766	1.44	\$40.11	\$83,428.42	1) Accountants and Auditors; 2) Personal Financial Advisors; 3) Financial and Investment Analysts
							\$51.82	\$107 789 14	1) Construction Managers; 2) Farmers, Ranchers, and
11-9000	Other Management Occupations	50,050	54,666	9%	5,176	0.91	\$51.82	Ş107,705.14	Other Agricultural Managers; 3) Medical and Health Services Managers
11-9000 29-1000	Other Management Occupations Healthcare Diagnosing or Treating Practitioners	50,050 71,551	54,666 76,038		5,176 4,725	0.91	\$51.82	\$94,880.86	

** Indicates regional occupations that are also statewide areas of focus

Regional Labor Market Information Top Occupations Economic Development Region 4 – Pikes Peak Region (Counties: El Paso, Park, Teller)

Star Occup Classifica	ndard Dational ation Code OC)	Occupation Group Description	2023 Jobs		2023 - 2028 % Change	Avg. Annual Openings	Employment Concentration	Median Hourly Earnings	Median Annual Earnings	Example Occupations
35-3000		Food and Beverage Serving Workers	18,769	20,557	10%	4,413	1.19	\$14.15	529 432 01	l) Fast Food and Counter Workers; 2) Waiters and Naitresses; 3) Bartenders
41-2000		Retail Sales Workers	18,323	18,564	1%	2,992	0.98	\$14.62	\$30 408 81	L) Retail Salespersons; 2) Cashiers; 3) Counter and Renta Clerks
55-9000		Military-only Occupations	22,470	23,947	7%	2,952	9.34	\$15.26	\$31,748.21 N	Military
53-7000		Material Moving Workers	14,455	15,913	10%	2,678	0.73	\$16.43	\$34,166.18 S	 Stockers and Order Fillers; 2) Laborers and Freight, Stock and Material Movers; 3) Industrial Truck and Trac Operators
13-1000		Business Operations Specialists**	23,851	25,124	5%	2,502	1.33	\$36.78	\$76,503.57 A	L) Business Operations Specialists; 2) Market Research Analysts and Marketing Specialists; 3) Project Management Specialists
43-4000		Information and Record Clerks**	14,697	14,840	1%	2,059	1.05	\$18.33	\$38,133.11	 Customer Service Representatives; 2) Receptionists ar nformation Clerks; 3) Information and Record Clerks, Other
31-1100		Home Health and Personal Care Aides; and Nursing Assistants, Orderlies, and Psychiatric Aides**	10,249	12,119	18%	2,043	0.76	\$16.34		L) Home Health and Personal Care Aides; 2) Nursing Assistants; 3) Psychiatric Aides
15-1200		Computer Occupations**	18,445	20,144	9%	1,673	1.50	\$50.33	5104 688 201	L) Software Developers; 2) Computer User Support Specialists; 3) Computer Systems Analysts
47-2000		Construction Trades Workers**	13,967	14,604	5%	1,520	0.99	\$23.41	\$48,697.95 1	L) Construction Laborers; 2) Electricians; 3) Carpenters
35-2000		Cooks and Food Preparation Workers**	7,251	8,363	15%	1,437	0.81	\$16.45	C24 212 0E	L) Cooks, Restaurant; 2) Food Preparation Workers; 3) Cooks, Institution and Cafeteria
13-1000	1	Business Operations Specialists	23,851	25,124	5%	2,502	1.33	\$36.78	\$76,503.57 A	1) Business Operations Specialists; 2) Market Research Analysts and Marketing Specialists; 3) Project Management Specialists
43-4000)	Information and Record Clerks	14,697	14,840	1%	2,059	1.05	\$18.33	1 \$38,133.11	1) Customer Service Representatives; 2) Receptionists a Information Clerks; 3) Information and Record Clerks, Other
31-1100)	Home Health and Personal Care Aides; and Nursing Assistants, Orderlies, and Psychiatric Aides**	10,249	12,119	18%	2,043	0.76	\$16.34		1) Home Health and Personal Care Aides; 2) Nursing Assistants; 3) Psychiatric Aides
15-1200)	Computer Occupations	18,445	20,144	9%	1,673	1.50	\$50.33	5104.000.201	1) Software Developers; 2) Computer User Support Specialists; 3) Computer Systems Analysts
47-2000)	Construction Trades Workers	13,967	14,604	5%	1,520	0.99	\$23.41		1) Construction Laborers; 2) Electricians; 3) Carpenters
35-2000)	Cooks and Food Preparation Workers	7,251	8,363	15%	1,437	0.81	\$16.45	\$34,213.95	1) Cooks, Restaurant; 2) Food Preparation Workers; 3) Cooks, Institution and Cafeteria
29-1000)	Healthcare Diagnosing or Treating Practitioners	15,869	17,577	11%	1,179	1.03	\$43.34	590,152,96	1) Registered Nurses; 2) Dental Hygienists; 3) Nurse Practitioners
25-2000)	Preschool, Elementary, Middle, Secondary, and Special Education Teachers	12,035	12,963	8%	1,132	1.17	\$23.72	\$49,544.28	1) Elementary School Teachers; 2) Secondary School Teachers; 3) Middle School Teachers
31-9000)	Other Healthcare Support Occupations	6,103	6,643	9%	1,027	1.35	\$19.81	\$41,206.65 /	1) Medical Assistants; 2) Dental Assistants; 3) Veterina Assistants and Laboratory Animal Caretakers
										 Construction Managers; 2) Farmers, Ranchers, and

The following workforce data is an example of labor market information. Other workforce or economic data can be utilized to identify high wage, high skill, and in-demand occupations.

** Indicates regional occupations that are also statewide areas of focus

Regional Labor Market Information Top Occupations Economic Development Region 5 – Central Plains Region (Counties: Cheyenne, Elbert, Kit Carson, Lincoln)

	Standard Occupational Classification Code (SOC)	Occupation Group Description		2028 Jobs	2023 - 2028 % Change	Avg. Annual Openings	Employment Concentration	Median Hourly Earnings	Median Annual Earnings	Example Occupations
S3	41-2000	Retail Sales Workers	692	747	8%	132	1.14	\$14.00	\$29,126.64	1) Retail Salespersons; 2) Cashiers; 3) Counter and Rental Clerks
ii ii	47-2000	Construction Trades Workers**	931	1,022	10%	115	2.04	\$21.74	\$45,215.74	1) Construction Laborers; 2) Electricians; 3) Carpenters
st Openings	35-3000	Food and Beverage Serving Workers	452	485	7%	106	0.88	\$13.82	\$28,751.56	1) Fast Food and Counter Workers; 2) Waiters and Waitresses; 3) Bartenders
ups by Largest	45-2000	Agricultural Workers	491	538	10%	92	6.17	\$14.71	\$30,596.28	1) Farmworkers and Laborers, Crop, Nursery, and Greenhouse; 2) Farmworkers, Farm, Ranch, and Aquacultural Animals; 3) Agricultural Equipment Operators
ation Groups	53-7000	Material Moving Workers	449	528	18%	89	0.70	\$16.24	\$33,780.45	 Stockers and Order Fillers; 2) Laborers and Freight, Stock and Material Movers; 3) Industrial Truck and Tractor Operators
Regional Occupation	11-9000	Other Management Occupations**	732	793	8%	83	2.01	\$26.25	\$54,609.07	1) Construction Managers; 2) Farmers, Ranchers, and Other Agricultural Managers; 3) Medical and Health Services Managers
Regio	31-1100	Home Health and Personal Care Aides; and Nursing Assistants, Orderlies, and Psychiatric Aides**	255	331	30%	59	0.58	\$15.68	\$32,614.09	1) Home Health and Personal Care Aides; 2) Nursing Assistants; 3) Psychiatric Aides
þ	47-2000	Construction Trades Workers	931	1,022	10%	115	2.04	\$21.74	\$45,215.74	1) Construction Laborers; 2) Electricians; 3) Carpenters
Groups	11-9000	Other Management Occupations	732	793	8%	83	2.01	\$26.25	\$54,609.07	1) Construction Managers; 2) Farmers, Ranchers, and Other Agricultural Managers; 3) Medical and Health Services Managers
Occupation (55	31-1100	Home Health and Personal Care Aides; and Nursing Assistants, Orderlies, and Psychiatric Aides	255	331	30%	59	0.58	\$15.68	\$32,614.09	1) Home Health and Personal Care Aides; 2) Nursing Assistants; 3) Psychiatric Aides
tewide Opening	43-4000	Information and Record Clerks	377	405	8%	59	0.83	\$17.35	\$36,080.48	1) Customer Service Representatives; 2) Receptionists and Information Clerks; 3) Information and Record Clerks, Other
	13-1000	Business Operations Specialists	476	537	13%	58	0.82	\$33.04	\$68,713.53	1) Business Operations Specialists; 2) Market Research Analysts and Marketing Specialists; 3) Project Management Specialists
gional Data Shown L	25-2000	Preschool, Elementary, Middle, Secondary, and Special Education Teachers	570	541	(5%)	44	1.71	\$21.51	\$44,730.42	1) Elementary School Teachers; 2) Secondary School Teachers; 3) Middle School Teachers
ional D	35-2000	Cooks and Food Preparation Workers	241	253	5%	41	0.83	\$15.34	\$31,904.56	1) Cooks, Restaurant; 2) Food Preparation Workers; 3) Cooks, Institution and Cafeteria
Regi	43-3000	Financial Clerks	271	284	5%	36	1.15	\$19.51	\$40,588.30	1) Bookkeeping, Accounting, and Auditing Clerks; 2) Billing and Posting Clerks; 3) Tellers

The following workforce data is an example of labor market information. Other workforce or economic data can be utilized to identify high wage, high skill, and in-demand occupations.

** Indicates regional occupations that are also statewide areas of focus

Regional Labor Market Information Top Occupations Economic Development Region 6 – Southeast Colorado Region (Counties: Baca, Bent, Crowley, Kiowa, Otero, Prowers)

	Standard Occupational Classification Code (SOC)	Occupation Group Description	2023 Jobs	2028 Jobs	2023 - 2028 % Change	Avg. Annual Openings	Employment Concentration	Median Hourly Earnings	Median Annual Earnings	Example Occupations
4	1-2000	Retail Sales Workers	974	1,023	5%	181	1.19	\$13.40	\$27,869.67	1) Retail Salespersons; 2) Cashiers; 3) Counter and Rental Clerks
4	15-2000	Agricultural Workers	840	913	9%	158	7.83	\$13.89	\$28,896.83	1) Farmworkers and Laborers, Crop, Nursery, and Greenhouse; 2) Farmworkers, Farm, Ranch, and Aquacultural Animals; 3) Agricultural Equipment Operators
3	35-3000	Food and Beverage Serving Workers	587	622	6%	134	0.85	\$12.80	\$26,613.84	1) Fast Food and Counter Workers; 2) Waiters and Waitresses; 3) Bartenders
1	11-9000	Other Management Occupations**	1,062	1,119	5%	124	2.16	\$22.64	\$47,080.83	1) Construction Managers; 2) Farmers, Ranchers, and Other Agricultural Managers; 3) Medical and Health Services Managers
5	53-7000	Material Moving Workers	555	624	13%	104	0.64	\$15.06	\$31,332.75	 Stockers and Order Fillers; 2) Laborers and Freight, Stock and Material Movers; 3) Industrial Truck and Tract Operators
3	31-1100	Home Health and Personal Care Aides; and Nursing Assistants, Orderlies, and Psychiatric Aides**	605	633	5%	103	1.02	\$16.13	\$33,555.13	1) Home Health and Personal Care Aides; 2) Nursing Assistants; 3) Psychiatric Aides
			1							
1	11-9000	Other Management Occupations	1,062	1,119	5%	124	2.16	\$22.64	\$47,080.83	1) Construction Managers; 2) Farmers, Ranchers, and Other Agricultural Managers; 3) Medical and Health Services Managers
3	31-1100	Home Health and Personal Care Aides; and Nursing Assistants, Orderlies, and Psychiatric Aides	605	633	5%	103	1.02	\$16.13	\$33,555.13	1) Home Health and Personal Care Aides; 2) Nursing Assistants; 3) Psychiatric Aides
۵ ۲	43-4000	Information and Record Clerks	512	544	6%	77	0.84	\$16.95	\$35,263.84	1) Customer Service Representatives; 2) Receptionists an Information Clerks; 3) Information and Record Clerks, Other
	35-2000	Cooks and Food Preparation Workers	377	391	4%	65	0.96	\$14.49	\$30,149.34	1) Cooks, Restaurant; 2) Food Preparation Workers; 3) Cooks, Institution and Cafeteria
	/5-2000	Preschool, Elementary, Middle, Secondary, and Special Education Teachers	786	701	(11%)	65	1.75	\$20.52	\$42,677.57	1) Elementary School Teachers; 2) Secondary School Teachers; 3) Middle School Teachers
2	21-1000	Counselors, Social Workers, and Other Community and Social Service Specialists	480	527	10%	59	1.85	\$21.72	\$45,168.36	1) Substance Abuse, Behavioral Disorder, and Mental Health Counselors; 2) Child, Family, and School Social Workers; 3) Educational, Guidance, and Career Counselo and Advisors
4	47-2000	Construction Trades Workers	489	517	6%	57	0.79	\$19.84	\$41,272.43	1) Construction Laborers; 2) Electricians; 3) Carpenters
2	29-1000	Healthcare Diagnosing or Treating Practitioners	671	768	14%	57	0.99	\$39.04	\$81,197.54	1) Registered Nurses; 2) Dental Hygienists; 3) Nurse Practitioners

** Indicates regional occupations that are also statewide areas of focus

Regional Labor Market Information Top Occupations Economic Development Region 7 – Pueblo Region (County: Pueblo)

	Standard Occupational Classification Code (SOC)	Occupation Group Description		2028 Jobs	2023 - 2028 % Change	Avg. Annual Openings	Employment Concentration	Median Hourly Earnings	Median Annual Earnings	Example Occupations
	35-3000	Food and Beverage Serving Workers	3,585	3,797	6%	802	1.29	\$13.80	\$28,695.83	1) Fast Food and Counter Workers; 2) Waiters and Waitresses; 3) Bartenders
Openings	41-2000	Retail Sales Workers	4,367	4,429	1%	722	1.33	\$14.13	\$29,382.10	1) Retail Salespersons; 2) Cashiers; 3) Counter and Rental Clerks
Largest Ope	53-7000	Material Moving Workers	3,770	4,135	10%	679	1.08	\$17.69	\$36,802.41	 Stockers and Order Fillers; 2) Laborers and Freight, Stock and Material Movers; 3) Industrial Truck and Tracto Operators
Groups by Lar	31-1100	Home Health and Personal Care Aides; and Nursing Assistants, Orderlies, and Psychiatric Aides**	3,093	3,246	5%	517	1.29	\$15.33	\$31,892.41	1) Home Health and Personal Care Aides; 2) Nursing Assistants; 3) Psychiatric Aides
8	47-2000	Construction Trades Workers**	3,318	3,502	6%	379	1.34	\$22.23	\$46,235.03	1) Construction Laborers; 2) Electricians; 3) Carpenters
Occupation	43-4000	Information and Record Clerks**	2,603	2,501	(4%)	343	1.05	\$16.83	\$35,002.87	 Customer Service Representatives; 2) Receptionists and Information Clerks; 3) Information and Record Clerks,
	53-3000	Motor Vehicle Operators	1,936	2,165	12%	297	0.91	\$19.15	\$39,833.84	1) Heavy and Tractor-Trailer Truck Drivers; 2) Light Truck Drivers; 3) Driver/Sales Workers
Regional	35-2000	Cooks and Food Preparation Workers**	1,634	1,781	9%	296	1.03	\$15.76	\$32,789.71	1) Cooks, Restaurant; 2) Food Preparation Workers; 3) Cooks, Institution and Cafeteria
æ	13-1000	Business Operations Specialists**	2,520	2,662	6%	264	0.80	\$32.35	\$67,287.85	1) Business Operations Specialists; 2) Market Research Analysts and Marketing Specialists; 3) Project Management Specialists
Openings	31-1100	Home Health and Personal Care Aides; and Nursing Assistants, Orderlies, and Psychiatric Aides	3,093	3,246	5%	517	1.29	\$15.33	\$31,892.41	1) Home Health and Personal Care Aides; 2) Nursing Assistants; 3) Psychiatric Aides
	47-2000	Construction Trades Workers	3,318	3,502	6%	379	1.34	\$22.23	\$46,235.03	1) Construction Laborers; 2) Electricians; 3) Carpenters
ps by Largest	43-4000	Information and Record Clerks	2,603	2,501	(4%)	343	1.05	\$16.83	\$35,002.87	1) Customer Service Representatives; 2) Receptionists and Information Clerks; 3) Information and Record Clerks, Other
n Groups	35-2000	Cooks and Food Preparation Workers	1,634	1,781	9%	296	1.03	\$15.76	\$32,789.71	1) Cooks, Restaurant; 2) Food Preparation Workers; 3) Cooks, Institution and Cafeteria
Occupation	13-1000	Business Operations Specialists	2,520	2,662	6%	264	0.80	\$32.35	\$67,287.85	1) Business Operations Specialists; 2) Market Research Analysts and Marketing Specialists; 3) Project Management Specialists
for Statewide C	11-9000	Other Management Occupations	2,012	2,241	11%	229	1.01	\$37.96	\$78,959.69	1) Construction Managers; 2) Farmers, Ranchers, and Other Agricultural Managers; 3) Medical and Health Services Managers
Shown for Sta	21-1000	Counselors, Social Workers, and Other Community and Social Service Specialists	1,828	1,940	6%	199	1.75	\$23.42	\$48,721.05	1) Substance Abuse, Behavioral Disorder, and Mental Health Counselors; 2) Child, Family, and School Social Workers; 3) Educational, Guidance, and Career Counselo and Advisors
nal Data S	29-1000	Healthcare Diagnosing or Treating Practitioners	3,587	3,566	(1%)	196	1.31	\$44.77	\$93,118.22	1) Registered Nurses; 2) Dental Hygienists; 3) Nurse Practitioners
gional	49-9000	Other Installation, Maintenance, and Repair Occupations	1,580	1,707	8%	180	1.07	\$25.79	\$53,651.46	 Heating, Air Conditioning, and Refrigeration Mechanics and Installers; Industrial Machinery Mechanics; Electrical Power-Line Installers and Repairers

The following workforce data is an example of labor market information. Other workforce or economic data can be utilized to identify high wage, high skill, and in-demand occupations.

** Indicates regional occupations that are also statewide areas of focus

Regional Labor Market Information Top Occupations Economic Development Region 8 – San Luis Valley Region (Counties: Alamosa, Conejos, Costilla, Mineral, Rio Grande, Saguache)

The following workforce data is an example of labor market information. Other workforce or economic data can be utilized to identify high wage, high skill, and in-demand occupations.

	Standard Occupational Classification Code (SOC)	Occupation Group Description	2023 Jobs	2028 Jobs	2023 - 2028 % Change	Avg. Annual Openings	Employment Concentration	Median Hourly Earnings	Median Annual Earnings	Example Occupations
	41-2000	Retail Sales Workers	1,049	1,090	4%	186	1.09	\$15.20	\$31,620.32	1) Retail Salespersons; 2) Cashiers; 3) Counter and Rental Clerks
an Sa n	35-3000	Food and Beverage Serving Workers	720	785	9%	168	0.88	\$14.82	\$30,833.70	1) Fast Food and Counter Workers; 2) Waiters and Waitresses; 3) Bartenders
est Openings	45-2000	Agricultural Workers	999	937	(6%)	160	7.90	\$14.27	\$29,688.96	1) Farmworkers and Laborers, Crop, Nursery, and Greenhouse; 2) Farmworkers, Farm, Ranch, and Aquacultural Animals; 3) Agricultural Equipment
ps by Largest	31-1100	Home Health and Personal Care Aides; and Nursing Assistants, Orderlies, and Psychiatric Aides**	679	776	14%	131	0.97	\$15.56	\$32,359.25	1) Home Health and Personal Care Aides; 2) Nursing Assistants; 3) Psychiatric Aides
Regional Occupation Groups	53-7000	Material Moving Workers	712	769	8%	125	0.70	\$15.94	\$33,147.31	 Stockers and Order Fillers; 2) Laborers and Freight, Stock and Material Movers; 3) Industrial Truck and Tract Operators
al Occupa	43-4000	Information and Record Clerks**	705	773	10%	116	0.98	\$17.42	\$36,228.43	 Customer Service Representatives; 2) Receptionists and Information Clerks; 3) Information and Record Clerks, Other
Region	11-9000	Other Management Occupations**	1,106	1,056	(5%)	113	1.91	\$25.62	\$53,298.86	1) Construction Managers; 2) Farmers, Ranchers, and Other Agricultural Managers; 3) Medical and Health Services Managers
	35-2000	Cooks and Food Preparation Workers**	530	601	13%	103	1.15	\$15.70	\$32,652.71	1) Cooks, Restaurant; 2) Food Preparation Workers; 3) Cooks, Institution and Cafeteria
Groups by	31-1100	Home Health and Personal Care Aides; and Nursing Assistants, Orderlies, and Psychiatric Aides	679	776	14%	131	0.97	\$15.56	\$32,359.25	1) Home Health and Personal Care Aides; 2) Nursing Assistants; 3) Psychiatric Aides
pation Gro	43-4000	Information and Record Clerks	705	773	10%	116	0.98	\$17.42	\$36,228.43	 Customer Service Representatives; 2) Receptionists and Information Clerks; 3) Information and Record Clerks, Other
Docu 8	11-9000	Other Management Occupations	1,106	1,056	(5%)	113	1.91	\$25.62	\$53,298.86	 Construction Managers; 2) Farmers, Ranchers, and Other Agricultural Managers; 3) Medical and Health Services Managers
tatewide st Openin	35-2000	Cooks and Food Preparation Workers	530	601	13%	103	1.15	\$15.70	\$32,652.71	1) Cooks, Restaurant; 2) Food Preparation Workers; 3) Cooks, Institution and Cafeteria
for Stat	47-2000	Construction Trades Workers	767	818	7%	91	1.06	\$21.32	\$44,347.49	1) Construction Laborers; 2) Electricians; 3) Carpenters
Data Shown fi La	13-1000	Business Operations Specialists	658	755	15%	84	0.71	\$30.31	\$63,045.04	1) Business Operations Specialists; 2) Market Research Analysts and Marketing Specialists; 3) Project Management Specialists
	25-2000	Preschool, Elementary, Middle, Secondary, and Special Education Teachers	782	808	3%	68	1.48	\$21.86	\$45,464.15	1) Elementary School Teachers; 2) Secondary School Teachers; 3) Middle School Teachers
Regional	21-1000	Counselors, Social Workers, and Other Community and Social Service Specialists	542	585	8%	63	1.77	\$22.52	\$46,831.60	Health Counselors; 2) Child, Family, and School Social Workers; 3) Educational, Guidance, and Career Counselor and Advisors

** Indicates regional occupations that are also statewide areas of focus

Regional Labor Market Information Top Occupations Economic Development Region 9 – Southwest Region (Counties: Archuleta, Dolores, La Plata, Montezuma, San Juan)

The following workforce data is an example of labor market information. Other workforce or economic data can be utilized to identify high wage, high skill, and in-demand occupations.

	Standard Occupational Classification Code (SOC)	Occupation Group Description	2023 Jobs	2028 Jobs	2023 - 2028 % Change	Avg. Annual Openings	Employment Concentration	Median Hourly Earnings	Median Annual Earnings	Example Occupations
	35-3000	Food and Beverage Serving Workers	2,450	2,674	9%	565	1.29	\$13.93	\$28,980.97	1) Fast Food and Counter Workers; 2) Waiters and Waitresses; 3) Bartenders
6	41-2000	Retail Sales Workers	3,151	3,309	5%	548	1.41	\$14.61	\$30,393.14	Clerks
	53-7000	Material Moving Workers	1,439	1,651	15%	279	0.60	\$16.81	\$34,956.96	 Stockers and Order Fillers; 2) Laborers and Freight, Stock and Material Movers; 3) Industrial Truck and Tract Operators
	35-2000	Cooks and Food Preparation Workers**	1,390	1,566	13%	265	1.29	\$16.03	\$33,340.96	1) Cooks, Restaurant; 2) Food Preparation Workers; 3) Cooks, Institution and Cafeteria
	47-2000	Construction Trades Workers**	2,521	2,522	0%	262	1.49	\$22.48	\$46,755.58	1) Construction Laborers; 2) Electricians; 3) Carpenters
	43-4000	Information and Record Clerks**	1,728	1,807	5%	260	1.03	\$17.99	\$37,429.05	 Customer Service Representatives; 2) Receptionists an Information Clerks; 3) Information and Record Clerks, Other
	37-2000	Building Cleaning and Pest Control Workers	1,507	1,594	6%	241	1.29	\$15.34	\$31,906.00	1) Janitors and Cleaners; 2) Maids and Housekeeping Cleaners; 3) Pest Control Workers
	31-1100	Home Health and Personal Care Aides; and Nursing Assistants, Orderlies, and Psychiatric Aides**	1,180	1,308	11%	215	0.73	\$15.90	\$33,081.07	1) Home Health and Personal Care Aides; 2) Nursing Assistants; 3) Psychiatric Aides
	13-1000	Business Operations Specialists**	1,750	1,931	10%	205	0.81	\$31.87	\$66,290.49	1) Business Operations Specialists; 2) Market Research Analysts and Marketing Specialists; 3) Project Management Specialists
		_								
	35-2000	Cooks and Food Preparation Workers	1,390			265	1.29	\$16.03	\$33,340.96	1) Cooks, Restaurant; 2) Food Preparation Workers; 3) Cooks, Institution and Cafeteria
	47-2000	Construction Trades Workers	2,521	2,522	0%	262	1.49	\$22.48	\$46,755.58	1) Construction Laborers; 2) Electricians; 3) Carpenters
	43-4000	Information and Record Clerks	1,728	1,807	5%	260	1.03	\$17.99	\$37,429.05	1) Customer Service Representatives; 2) Receptionists ar Information Clerks; 3) Information and Record Clerks, Other
	31-1100	Home Health and Personal Care Aides; and Nursing Assistants, Orderlies, and Psychiatric Aides	1,180	1,308	11%	215	0.73	\$15.90	\$33,081.07	1) Home Health and Personal Care Aides; 2) Nursing Assistants; 3) Psychiatric Aides
Openings	13-1000	Business Operations Specialists	1,750	1,931	10%	205	0.81	\$31.87	\$66,290.49	1) Business Operations Specialists; 2) Market Research Analysts and Marketing Specialists; 3) Project Management Specialists
	39-9000	Other Personal Care and Service Workers	739	759	3%	143	1.27	\$15.89	\$33,051.09	1) Childcare Workers; 2) Exercise Trainers and Group Fitness Instructors; 3) Recreation Workers
	11-9000	Other Management Occupations	1,332	1,431	7%	137	0.99	\$34.68	\$72,141.90	1) Construction Managers; 2) Farmers, Ranchers, and Other Agricultural Managers; 3) Medical and Health Services Managers
		Healthcare Diagnosing or Treating Practitioners	1,842	2,015	9%	132	0.99	\$43.18	\$89,821.71	1) Registered Nurses; 2) Dental Hygienists; 3) Nurse
	29-1000	neurale blaghosing of reading racialoners	2,012	-,						Practitioners

** Indicates regional occupations that are also statewide areas of focus

Regional Labor Market Information Top Occupations

Economic Development Region 10 – Central Western Slope Region

(Counties: Delta, Gunnison, Hinsdale, Montrose, Ouray, San Miguel) The following workforce data is an example of labor market information. Other workforce or economic data can be utilized to identify high wage, high skill, and in-demand occupations.

Occupational Classification Code (SOC)	Occupation Group Description	2023 Jobs	2028 Jobs	2023 - 2028 % Change	Avg. Annual Openings	Employment Concentration	Median Hourly Earnings	Median Annual Earnings	Example Occupations
35-3000	Food and Beverage Serving Workers	2,561	2,777	8%	583	1.32	\$14.63	\$30,436.04	1) Fast Food and Counter Workers; 2) Waiters and Waitresses; 3) Bartenders
41-2000	Retail Sales Workers	3,129	3,269	4%	542	1.36	\$14.90	\$30,994.80	1) Retail Salespersons; 2) Cashiers; 3) Counter and Rer Clerks
47-2000	Construction Trades Workers**	3,152	3,342	6%	363	1.82	\$22.83	\$47,489.67	1) Construction Laborers; 2) Electricians; 3) Carpenters
35-2000	Cooks and Food Preparation Workers**	1,483	1,648	11%	278	1.34	\$16.21	\$33,725.37	1) Cooks, Restaurant; 2) Food Preparation Workers; 3) Cooks, Institution and Cafeteria
53-7000	Material Moving Workers	1,415	1,590	12%	265	0.58	\$16.63	\$34,587.17	 Stockers and Order Fillers; 2) Laborers and Freight, Stock and Material Movers; 3) Industrial Truck and Tr Operators
43-4000	Information and Record Clerks**	1,650	1,780	8%	263	0.96	\$17.59	\$36,596.83	1) Customer Service Representatives; 2) Receptionists Information Clerks; 3) Information and Record Clerks, Other
37-2000	Building Cleaning and Pest Control Workers	1,504	1,603	7%	243	1.25	\$15.86	\$32,985.17	1) Janitors and Cleaners; 2) Maids and Housekeeping Cleaners; 3) Pest Control Workers
31-1100	Home Health and Personal Care Aides; and Nursing Assistants, Orderlies, and Psychiatric Aides**	1,311	1,321	1%	217	0.79	\$15.89	\$33,052.28	1) Home Health and Personal Care Aides; 2) Nursing Assistants; 3) Psychiatric Aides
53-3000	Motor Vehicle Operators	1,361	1,512	11%	208	0.92	\$20.21	\$42,029.05	Drivers; 3) Driver/Sales Workers
13-1000	Business Operations Specialists**	1,602	1,789	12%	192	0.73	\$30.98	\$64,437.02	 Business Operations Specialists; 2) Market Researce Analysts and Marketing Specialists; 3) Project Management Specialists
47-2000	Construction Trades Workers	3 152	3 342	6%	363	1.82	\$22.83	\$47,489,67	1) Construction Laborers: 2) Electricians: 3) Carpenter
47-2000 35-2000	Construction Trades Workers Cooks and Food Preparation Workers	3,152	3,342 1,648	6% 11%	363 278	<u>1.82</u> 1.34	\$22.83 \$16.21	\$47,489.67 \$33,725.37	
									1) Cooks, Restaurant; 2) Food Preparation Workers; 3 Cooks, Institution and Cafeteria 1) Customer Service Representatives; 2) Receptionists
35-2000	Cooks and Food Preparation Workers	1,483	1,648	11%	278	1.34	\$16.21	\$33,725.37 \$36,596.83	 Cooks, Restaurant; 2) Food Preparation Workers; 3 Cooks, Institution and Cafeteria Customer Service Representatives; 2) Receptionists Information Clerks; 3) Information and Record Clerks,
35-2000 43-4000	Cooks and Food Preparation Workers Information and Record Clerks Home Health and Personal Care Aides; and Nursing Assistants, Orderlies, and Psychiatric	1,483	1,648	11%	278 263	1.34 0.96	\$16.21 \$17.59	\$33,725.37 \$36,596.83 \$33,052.28	1) Customer Service Representatives; 2) Receptionists Information Clerks; 3) Information and Record Clerks, Other 1) Home Health and Personal Care Aides; 2) Nursing
35-2000 43-4000 31-1100	Cooks and Food Preparation Workers Information and Record Clerks Home Health and Personal Care Aides; and Nursing Assistants, Orderlies, and Psychiatric Aides	1,483 1,650 1,311	1,648 1,780 1,321 1,789	11% 8% 1%	278 263 217	1.34 0.96 0.79	\$16.21 \$17.59 \$15.89	\$33,725.37 \$36,596.83 \$33,052.28 \$64,437.02	 Cooks, Restaurant; 2) Food Preparation Workers; 3 Cooks, Institution and Cafeteria Customer Service Representatives; 2) Receptionists Information Clerks; 3) Information and Record Clerks, Other Home Health and Personal Care Aides; 2) Nursing Assistants; 3) Psychiatric Aides Business Operations Specialists; 2) Market Researce Analysts and Marketing Specialists; 3) Project Management Specialists
35-2000 43-4000 31-1100 13-1000	Cooks and Food Preparation Workers Information and Record Clerks Home Health and Personal Care Aides; and Nursing Assistants, Orderlies, and Psychiatric Aides Business Operations Specialists	1,483 1,650 1,311 1,602	1,648 1,780 1,321 1,789	11% 8% 1% 12%	278 263 217 192	1.34 0.96 0.79 0.73	\$16.21 \$17.59 \$15.89 \$30.98	\$33,725.37 \$36,596.83 \$33,052.28 \$64,437.02	1) Cooks, Restaurant; 2) Food Preparation Workers; 3; Cooks, Institution and Cafeteria 1) Customer Service Representatives; 2) Receptionists Information Clerks; 3) Information and Record Clerks, Other 1) Home Health and Personal Care Aides; 2) Nursing Assistants; 3) Psychiatric Aides 1) Business Operations Specialists; 2) Market Researce Analysts and Marketing Specialists; 3) Project Management Specialists 1) Construction Managers; 2) Farmers, Ranchers, and Other Agricultural Managers; 3) Medical and Health Services Managers 1) Densited Nurse
35-2000 43-4000 31-1100 13-1000 11-9000	Cooks and Food Preparation Workers Information and Record Clerks Home Health and Personal Care Aides; and Nursing Assistants, Orderlies, and Psychiatric Aides Business Operations Specialists Other Management Occupations	1,483 1,650 1,311 1,602 1,713	1,648 1,780 1,321 1,789 1,803	11% 8% 1% 12% 5%	278 263 217 192 183	1.34 0.96 0.79 0.73 1.24	\$16.21 \$17.59 \$15.89 \$30.98 \$31.33	\$33,725.37 \$36,596.83 \$33,052.28 \$64,437.02 \$65,167.43 \$85,091.54	 Cooks, Restaurant; 2) Food Preparation Workers; 3 Cooks, Institution and Cafeteria Customer Service Representatives; 2) Receptionists Information Clerks; 3) Information and Record Clerks, Other Home Health and Personal Care Aides; 2) Nursing Assistants; 3) Psychiatric Aides House Health and Personal Care Aides; 2) Nursing Assistants; 3) Psychiatric Aides Business Operations Specialists; 2) Market Researce Analysts and Marketing Specialists; 3) Project Management Specialists Construction Managers; 2) Farmers, Ranchers, and Other Agricultural Managers; 3) Medical and Health Services Managers Registered Nurses; 2) Dental Hygienists; 3) Nurse Practitioners Heating, Air Conditioning, and Refrigeration Mecha and Installers; 2) Industrial Machinery Mechanics; 3] Electrical Power-Line Installers and Repairers
35-2000 43-4000 31-1100 13-1000 11-9000 29-1000	Cooks and Food Preparation Workers Information and Record Clerks Home Health and Personal Care Aides; and Nursing Assistants, Orderlies, and Psychiatric Aides Business Operations Specialists Other Management Occupations Healthcare Diagnosing or Treating Practitioners Other Installation, Maintenance, and Repair	1,483 1,650 1,311 1,602 1,713 1,684	1,648 1,780 1,321 1,789 1,803 1,975	11% 8% 1% 12% 5% 17%	278 263 217 192 183 152	1.34 0.96 0.79 0.73 1.24 0.88	\$16.21 \$17.59 \$15.89 \$30.98 \$31.33 \$40.91	\$33,725.37 \$36,596.83 \$33,052.28 \$64,437.02 \$65,167.43 \$85,091.54	1) Cooks, Restaurant; 2) Food Preparation Workers; 3 Cooks, Institution and Cafeteria 1) Customer Service Representatives; 2) Receptionists Information Clerks; 3) Information and Record Clerks, Other 1) Home Health and Personal Care Aides; 2) Nursing Assistants; 3) Psychiatric Aides 1) Business Operations Specialists; 2) Market Researd Analysts and Marketing Specialists; 3) Project Management Specialists 1) Construction Managers; 2) Farmers, Ranchers, and Other Agricultural Managers; 3) Medical and Health Services Managers 1) Registered Nurses; 2) Dental Hygienists; 3) Nurse Practitioners 1) Heating, Air Conditioning, and Refrigeration Mechaa and Installers; 2) Industrial Machinery Mechanics; 3)

** Indicates regional occupations that are also statewide areas of focus

Regional Labor Market Information Top Occupations

Economic Development Region 11 – Northwest Colorado Region

(Counties: Garfield, Mesa, Moffat, Rio Blanco, Routt) The following workforce data is an example of labor market information. Other workforce or economic data can be utilized to identify high wage, high skill, and in-demand occupations.

Standard Occupational Classification Code (SOC)	Occupation Group Description	2023 Jobs	2028 Jobs	2023 - 2028 % Change	Avg. Annual Openings	Employment Concentration	Median Hourly Earnings	Median Annual Earnings	Example Occupations
35-3000	Food and Beverage Serving Workers	6,543	6,987	7%	1,466	1.29	\$13.67	\$28,440.33	Waitresses; 3) Bartenders
41-2000	Retail Sales Workers	7,757	7,949	2%	1,280	1.29	\$14.32	\$29,776.28	1) Retail Salespersons; 2) Cashiers; 3) Counter and Re Clerks
47-2000	Construction Trades Workers**	7,991	8,257	3%	864	1.76	\$22.42	\$46,638.03	1) Construction Laborers; 2) Electricians; 3) Carpente
53-7000	Material Moving Workers	3,840	4,178	9%	678	0.60	\$17.07	\$35,505.66	1) Stockers and Order Fillers; 2) Laborers and Freight Stock and Material Movers; 3) Industrial Truck and T Operators
43-4000	Information and Record Clerks**	4,570	4,712	3%	658	1.01	\$18.02	\$37,481.72	 Customer Service Representatives; 2) Receptionists Information Clerks; 3) Information and Record Clerks Other
35-2000	Cooks and Food Preparation Workers**	3,200	3,528	10%	593	1.10	\$16.11	\$33,512.54	1) Cooks, Restaurant; 2) Food Preparation Workers; 3 Cooks, Institution and Cafeteria
37-2000	Building Cleaning and Pest Control Workers	3,386	3,613	7%	543	1.08	\$15.53	\$32,300.28	1) Janitors and Cleaners; 2) Maids and Housekeeping Cleaners; 3) Pest Control Workers
53-3000	Motor Vehicle Operators	3,864	4,081	6%	534	1.00	\$21.11	\$43,909.17	1) Heavy and Tractor-Trailer Truck Drivers; 2) Light T Drivers; 3) Driver/Sales Workers
13-1000	Business Operations Specialists**	4,777	5,168	8%	532	0.83	\$31.34	\$65,194.58	1) Business Operations Specialists; 2) Market Resea Analysts and Marketing Specialists; 3) Project Management Specialists
31-1100	Home Health and Personal Care Aides; and Nursing Assistants, Orderlies, and Psychiatric Aides**	3,072	3,301	7%	530	0.70	\$15.69	\$32,628.13	1) Home Health and Personal Care Aides; 2) Nursing Assistants; 3) Psychiatric Aides
47-2000	Construction Trades Workers	7,991	8,257	3%	864	1.76	\$22.42	\$46,638.03	1) Construction Laborers; 2) Electricians; 3) Carpente
43-4000	Information and Record Clerks	4,570	4,712	3%	658	1.01	\$18.02	\$37,481.72	 Customer Service Representatives; 2) Receptionist Information Clerks; 3) Information and Record Clerks Other
35-2000	Cooks and Food Preparation Workers	3,200	3,528	10%	593	1.10	\$16.11	\$33,512.54	1) Cooks, Restaurant; 2) Food Preparation Workers; Cooks, Institution and Cafeteria
13-1000	Business Operations Specialists	4,777	5,168	8%	532	0.83	\$31.34	\$65,194.58	1) Business Operations Specialists; 2) Market Resear Analysts and Marketing Specialists; 3) Project Management Specialists
31-1100	Home Health and Personal Care Aides; and Nursing Assistants, Orderlies, and Psychiatric Aides	3,072	3,301	7%	530	0.70	\$15.69		1) Home Health and Personal Care Aides; 2) Nursing Assistants; 3) Psychiatric Aides
	Healthcare Diagnosing or Treating Practitioners	6,243	<mark>6,</mark> 936	11%	468	1.25	\$44.94	\$93,484.84	1) Registered Nurses; 2) Dental Hygienists; 3) Nurse Practitioners
29-1000									1) Construction Managers; 2) Farmers, Ranchers, an
29-1000 11-9000	Other Management Occupations	3,742	3,981	6%	386	1.03	\$38.19	\$79,436.88	Other Agricultural Managers; 3) Medical and Health Services Managers
	Other Installation, Maintenance, and Repair Occupations	3,742 3,065	3,981 3,238	6%	386 340	1.03	\$38.19 \$22.74		Services Managers 1) Heating, Air Conditioning, and Refrigeration Mech and Installers; 2) Industrial Machinery Mechanics; 3 Electrical Power-Line Installers and Repairers
11-9000	Other Installation, Maintenance, and Repair								Services Managers 1) Heating, Air Conditioning, and Refrigeration Mech and Installers; 2) Industrial Machinery Mechanics; 3

** Indicates regional occupations that are also statewide areas of focus

Regional Labor Market Information Top Occupations Economic Development Region 12 – Rocky Mountain Resort Region (Counties: Eagle, Grand, Jackson, Pitkin, Summit)

	Standard Occupational Classification Code (SOC)	Occupation Group Description	2023 Jobs		2023 - 2028 % Change	Avg. Annual Openings	Employment Concentration	Median Hourly Earnings	Median Annual Earnings	Example Occupations
	35-3000	Food and Beverage Serving Workers	6,740	7,359	9%	1,518	1.86	\$14.97	\$31,133.90	1) Fast Food and Counter Workers; 2) Waiters and Waitresses; 3) Bartenders
Openings	41-2000	Retail Sales Workers	5,927	6,036	2%	959	1.39	\$15.99	\$33,269.47	1) Retail Salespersons; 2) Cashiers; 3) Counter and Rental Clerks
	37-2000	Building Cleaning and Pest Control Workers	5,391	5,649	5%	842	2.41	\$17.33	\$36,049.52	1) Janitors and Cleaners; 2) Maids and Housekeeping Cleaners; 3) Pest Control Workers
by Largest	35-2000	Cooks and Food Preparation Workers**	3,965	4,544	15%	779	1.92	\$17.79	\$36,998.64	1) Cooks, Restaurant; 2) Food Preparation Workers; 3) Cooks, Institution and Cafeteria
	43-4000	Information and Record Clerks**	3,675	3,846	5%	586	1.14	\$19.03	\$39,588.75	 Customer Service Representatives; 2) Receptionists and Information Clerks; 3) Information and Record Clerks, Other
5	47-2000	Construction Trades Workers**	5,349	5,378	1%	551	1.66	\$24.88	\$51,747.65	1) Construction Laborers; 2) Electricians; 3) Carpenters
Regional Occupation Groups	35-9000	Other Food Preparation and Serving Related Workers	1,634	1,859	14%	392	2.09	\$14.93	\$31,046.43	1) Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop; 2)Dining Room and Cafeteria Attendants and Bartender Helpers; 3) Dishwashers
Regiona	13-1000	Business Operations Specialists**	3,259	3,562	9%	375	0.79	\$32.37		1) Business Operations Specialists; 2) Market Research Analysts and Marketing Specialists; 3) Project Management Specialists
	39-9000	Other Personal Care and Service Workers**	1,946	1,984	2%	372	1.74	\$18.14	\$37,721.70	1) Childcare Workers; 2) Exercise Trainers and Group Fitness Instructors; 3) Recreation Workers
0	35-2000	Cooks and Food Preparation Workers	3,965	4,544	15%	779	1.92	\$17.79	\$36,998.64	1) Cooks, Restaurant; 2) Food Preparation Workers; 3) Cooks, Institution and Cafeteria
	43-4000	Information and Record Clerks	3,675	3,846	5%	586	1.14	\$19.03		1) Customer Service Representatives; 2) Receptionists an Information Clerks; 3) Information and Record Clerks, Other
	47-2000	Construction Trades Workers	5,349	5,378	1%	551	1.66	\$24.88	\$51,747.65	1) Construction Laborers; 2) Electricians; 3) Carpenters
2	13-1000	Business Operations Specialists	3,259	3,562	9%	375	0.79	\$32.37		1) Business Operations Specialists; 2) Market Research Analysts and Marketing Specialists; 3) Project Management Specialists
Openings	39-9000	Other Personal Care and Service Workers	1,946	1,984	2%	372	1.74	\$18.14	\$37,721.70	1) Childcare Workers; 2) Exercise Trainers and Group Fitness Instructors; 3) Recreation Workers
	49-9000	Other Installation, Maintenance, and Repair Occupations	2,806	2,981	6%	316	1.46	\$23.20	\$48,258.49	1) Heating, Air Conditioning, and Refrigeration Mechanic and Installers; 2) Industrial Machinery Mechanics; 3) Electrical Power-Line Installers and Repairers
	11-9000	Other Management Occupations	2,571	2,763	7%	275	1.00	\$39.11	\$81,359.12	1) Construction Managers; 2) Farmers, Ranchers, and Other Agricultural Managers; 3) Medical and Health Services Managers
	43-3000	Financial Clerks	1,755	1,772	1%	222	1.05	\$22.58	\$46,964.70	1) Bookkeeping, Accounting, and Auditing Clerks; 2) Billin and Posting Clerks; 3) Tellers
0	29-1000	Healthcare Diagnosing or Treating Practitioners	2,279	2,701	19%	211	0.64	\$47.36	\$98,500.45	1) Registered Nurses; 2) Dental Hygienists; 3) Nurse Practitioners

The following workforce data is an example of labor market information. Other workforce or economic data can be utilized to identify high wage, high skill, and in-demand occupations.

** Indicates regional occupations that are also statewide areas of focus

Regional Labor Market Information Top Occupations Economic Development Region 13 – Upper Arkansas Region (Counties: Chaffee, Custer, Fremont, Lake)

Standa Occupat Classificatio (SOC	ional Occupation Group Description	2023 Jobs	2028 Jobs	2023 - 2028 % Change	Avg. Annual Openings	Employment Concentration	Median Hourly Earnings	Median Annual Earnings	Example Occupations
35-3000	Food and Beverage Serving Workers	1,603	1,783	11%	379	1.33	\$14.69	\$30,547.42	1) Fast Food and Counter Workers; 2) Waiters and Waitresses; 3) Bartenders
41-2000	Retail Sales Workers	1,879	1,993	6%	338	1.31	\$14.38	\$29,918.38	1) Retail Salespersons; 2) Cashiers; 3) Counter and Renta Clerks
47-2000	Construction Trades Workers**	1,724	1,821	6%	195	1.60	\$22.64	\$47,095.17	1) Construction Laborers; 2) Electricians; 3) Carpenters
35-2000	Cooks and Food Preparation Workers**	872	998	15%	171	1.27	\$15.79	\$32,838.20	1) Cooks, Restaurant; 2) Food Preparation Workers; 3) Cooks, Institution and Cafeteria
43-4000	Information and Record Clerks**	1,080	1,170	8%	171	1.01	\$17.66	\$36,737.08	 Customer Service Representatives; 2) Receptionists an Information Clerks; 3) Information and Record Clerks, Other
53-7000	Material Moving Workers	797	943	18%	162	0.52	\$16.05	\$33,392.15	 Stockers and Order Fillers; 2) Laborers and Freight, Stock and Material Movers; 3) Industrial Truck and Tract Operators
53-3000	Motor Vehicle Operators	895	1,019	14%	141	0.97	\$21.20	\$44,088.12	1) Heavy and Tractor-Trailer Truck Drivers; 2) Light Truch Drivers; 3) Driver/Sales Workers
13-1000	Business Operations Specialists**	1,126	1,236	10%	130	0.82	\$31.61	\$65,742.31	1) Business Operations Specialists; 2) Market Research Analysts and Marketing Specialists; 3) Project Management Specialists
31-1100	Home Health and Personal Care Aides; and Nursing Assistants, Orderlies, and Psychiatric Aides**	721	797	11%	129	0.69	\$14.96	\$31,109.42	1) Home Health and Personal Care Aides; 2) Nursing Assistants; 3) Psychiatric Aides
47-2000	Construction Trades Workers	1,724	1,821	. 6%	195	1.60	\$22.64	\$47.095.17	1) Construction Laborers; 2) Electricians; 3) Carpenters
35-2000	Cooks and Food Preparation Workers	872				1.27	\$15.79	\$32,838.20	1) Cooks, Restaurant: 2) Food Prenaration Workers: 3)
43-4000	Information and Record Clerks	1,080	1,170) 8%	171	1.01	\$17.66	\$36,737.08	1) Customer Service Representatives; 2) Receptionists an Information Clerks; 3) Information and Record Clerks, Other
13-1000	Business Operations Specialists	1,126	1,236	i 10%	130	0.82	\$31.61	\$65,742.31	1) Business Operations Specialists; 2) Market Research Analysts and Marketing Specialists; 3) Project Management Specialists
31-1100	Home Health and Personal Care Aides; and Nursing Assistants, Orderlies, and Psychiatric Aides	721	797	11%	129	0.69	\$14.96	\$31,109.42	1) Home Health and Personal Care Aides; 2) Nursing Assistants; 3) Psychiatric Aides
29-1000	Healthcare Diagnosing or Treating Practitioners	1,151	1,348	17%	103	0.97	\$40.92	\$85,103.36	1) Registered Nurses; 2) Dental Hygienists; 3) Nurse Practitioners
11-9000	Other Management Occupations	841	924	10%	92	0.98	\$34.71	\$72,189.92	1) Construction Managers; 2) Farmers, Ranchers, and Other Agricultural Managers; 3) Medical and Health Services Managers
25-2000	Preschool, Elementary, Middle, Secondary, and Special Education Teachers	987	1,030	4%	86	1.25	\$21.83	\$45,412.39	1) Elementary School Teachers; 2) Secondary School Teachers; 3) Middle School Teachers
49-9000	Other Installation, Maintenance, and Repair Occupations	650	727	12%	82	1.01	\$20.62	\$42,879.40	1) Heating, Air Conditioning, and Refrigeration Mechanic and Installers; 2) Industrial Machinery Mechanics; 3) Electrical Power-Line Installers and Repairers

The following workforce data is an example of labor market information. Other workforce or economic data can be utilized to identify high wage, high skill, and in-demand occupations.

** Indicates regional occupations that are also statewide areas of focus

Regional Labor Market Information Top Occupations Economic Development Region 14 – Raton Basin Region (Counties: Huerfano, Las Animas)

Standard Occupational Classification Code (SOC)	Occupation Group Description	2023 Jobs	2028 Jobs	2023 - 2028 % Change	Avg. Annual Openings	Employment Concentration	Median Hourly Earnings	Median Annual Earnings	Example Occupations
41-2000	Retail Sales Workers	612	678	11%	121	1.70	\$14.34	\$29,829.64	1) Retail Salespersons; 2) Cashiers; 3) Counter and Rental Clerks
31-1100	Home Health and Personal Care Aides; and Nursing Assistants, Orderlies, and Psychiatric Aides**	416	464	12%	78	1.59	\$15.11	\$31,422.10	1) Home Health and Personal Care Aides; 2) Nursing Assistants; 3) Psychiatric Aides
35-3000	Food and Beverage Serving Workers	329	335	2%	71	1.08	\$15.25	\$31,713.81	1) Fast Food and Counter Workers; 2) Waiters and Waitresses; 3) Bartenders
53-7000	Material Moving Workers	251	271	8%	46	0.66	\$15.83	\$32,920.04	1) Stockers and Order Fillers; 2) Laborers and Freight, Stock and Material Movers; 3) Industrial Truck and Tract Operators
37-2000	Building Cleaning and Pest Control Workers	263	269	2%	43	1.40	\$15.42	\$32,082.94	 Janitors and Cleaners; 2) Maids and Housekeeping Cleaners; 3) Pest Control Workers
43-4000	Information and Record Clerks**	259	269	4%	40	0.96	\$16.86	\$35,063.69	1) Customer Service Representatives; 2) Receptionists and Information Clerks; 3) Information and Record Clerks,
47-2000	Construction Trades Workers**	292	311	6%	34	1.07	\$20.65	\$42,944.06	1) Construction Laborers; 2) Electricians; 3) Carpenters
35-2000	Cooks and Food Preparation Workers**	200	205	3%	33	1.15	\$16.17	\$33,638.44	1) Cooks, Restaurant; 2) Food Preparation Workers; 3) Cooks, Institution and Cafeteria
29-1000	Healthcare Diagnosing or Treating Practitioners**	416	464	11%	32	1.39	\$36.64	\$76,211.57	1) Registered Nurses; 2) Dental Hygienists; 3) Nurse Practitioners
					<u> </u>		,		
31-1100	Home Health and Personal Care Aides; and Nursing Assistants, Orderlies, and Psychiatric Aides	416	464	12%	78	1.59	\$15.11	\$31,422.10	1) Home Health and Personal Care Aides; 2) Nursing Assistants; 3) Psychiatric Aides
31-1100 43-4000	Nursing Assistants, Orderlies, and Psychiatric	416		12%	78 40	1.59 0.96	\$15.11 \$16.86		Assistants; 3) Psychiatric Aides
-	Nursing Assistants, Orderlies, and Psychiatric Aides							\$35,063.69	Assistants; 3) Psychiatric Aides 1) Customer Service Representatives; 2) Receptionists an Information Clerks; 3) Information and Record Clerks, Other
43-4000	Nursing Assistants, Orderlies, and Psychiatric Aides Information and Record Clerks	259	269	4%	40	0.96	\$16.86	\$35,063.69	Assistants; 3) Psychiatric Aides 1) Customer Service Representatives; 2) Receptionists and Information Clerks; 3) Information and Record Clerks,
43-4000 47-2000	Nursing Assistants, Orderlies, and Psychiatric Aides Information and Record Clerks Construction Trades Workers	259	269 311 205	4%	40	0.96	\$16.86	\$35,063.69 \$42,944.06	Assistants; 3) Psychiatric Aides 1) Customer Service Representatives; 2) Receptionists and Information Clerks; 3) Information and Record Clerks, Other 1) Construction Laborers; 2) Electricians; 3) Carpenters 1) Cooks, Restaurant; 2) Food Preparation Workers; 3)
43-4000 47-2000 35-2000	Nursing Assistants, Orderlies, and Psychiatric Aides Information and Record Clerks Construction Trades Workers Cooks and Food Preparation Workers	259 292 200	269 311 205 464	4% 6% 3%	40 34 33	0.96 1.07 1.15	\$16.86 \$20.65 \$16.17	\$35,063.69 \$42,944.06 \$33,638.44 \$76,211.57	Assistants; 3) Psychiatric Aides 1) Customer Service Representatives; 2) Receptionists and Information Clerks; 3) Information and Record Clerks, Other 1) Construction Laborers; 2) Electricians; 3) Carpenters 1) Cooks, Restaurant; 2) Food Preparation Workers; 3) Cooks, Institution and Cafeteria 1) Registered Nurses; 2) Dental Hygienists; 3) Nurse
43-4000 47-2000 35-2000 29-1000	Nursing Assistants, Orderlies, and Psychiatric Aides Information and Record Clerks Construction Trades Workers Cooks and Food Preparation Workers Healthcare Diagnosing or Treating Practitioners	259 292 200 416	269 311 205 464 264	4% 6% 3% 11%	40 34 33 32	0.96 1.07 1.15 1.39	\$16.86 \$20.65 \$16.17 \$36.64	\$35,063.69 \$42,944.06 \$33,638.44 \$76,211.57 \$69,248.51	Assistants; 3) Psychiatric Aides 1) Customer Service Representatives; 2) Receptionists and Information Clerks; 3) Information and Record Clerks, Other 1) Construction Laborers; 2) Electricians; 3) Carpenters 1) Cooks, Restaurant; 2) Food Preparation Workers; 3) Cooks, Institution and Cafeteria 1) Registered Nurses; 2) Dental Hygienists; 3) Nurse Practitioners 1) Construction Managers; 2) Farmers, Ranchers, and Other Agricultural Managers; 3) Medical and Health
43-4000 47-2000 35-2000 29-1000 11-9000	Nursing Assistants, Orderlies, and Psychiatric Aides Information and Record Clerks Construction Trades Workers Cooks and Food Preparation Workers Healthcare Diagnosing or Treating Practitioners Other Management Occupations	259 292 200 416 245	269 311 205 464 264 233	4% 6% 3% 11% 8%	40 34 33 32 26	0.96 1.07 1.15 1.39 1.13	\$16.86 \$20.65 \$16.17 \$36.64 \$33.29	\$35,063.69 \$42,944.06 \$33,638.44 \$76,211.57 \$69,248.51	Assistants; 3) Psychiatric Aides 1) Customer Service Representatives; 2) Receptionists and Information Clerks; 3) Information and Record Clerks, Other 1) Construction Laborers; 2) Electricians; 3) Carpenters 1) Cooks, Restaurant; 2) Food Preparation Workers; 3) Cooks, Institution and Cafeteria 1) Registered Nurses; 2) Dental Hygienists; 3) Nurse Practitioners 1) Construction Managers; 2) Farmers, Ranchers, and Other Agricultural Managers; 3) Medical and Health Services Managers 1) Business Operations Specialists; 2) Market Research Analysts and Marketing Specialists; 3) Project Management Specialists

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